| PART IV – ENTREPRENEURSHIP, REAL ESTATE, | AND |
|--|-----|
| TRADE | |

6. ENTREPRENEURSHIP

Entrepreneurship deals with Business Register and Kafalat monthly statistics

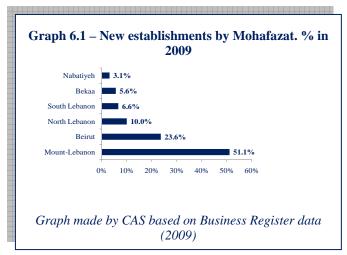
Business register

There are 8,623 establishments registered in the Business Register in 2009 in Lebanon. The peak is registered in October (9.8%).

Table 6.1 – New establishments by Mohafazat. Number in 2009

| Establishment | Number | % | Peak month. Number | Peak month. % |
|---------------|--------|------|--------------------|-----------------|
| Lebanon | 8,623 | 100 | October (847) | October (9.8) |
| Mohafazat | Number | % | Peak month. Number | Peak month. % |
| Mount-Lebanon | 4,411 | 51.1 | March (441) | March (10.0) |
| Beirut | 2,031 | 23.6 | October (216) | October (4.9) |
| North Lebanon | 861 | 10.0 | October (106) | October (12.3) |
| South Lebanon | 567 | 6.6 | October (62) | October (10.9) |
| Bekaa | 487 | 5.6 | March (52) | March (10.7) |
| Nabatiyeh | 266 | 3.1 | February (28) | February (10.5) |

Table made by CAS based on Business Register data (2009)



Over the 8,623 new establishments registered in the Business Register in 2009:

• Peak Mohafazat: Mount-Lebanon (51.2%).

Table 6.2 – New establishments by legal form in 2009

| Establishment | Number | % | Peak month. Number | Peak month. % |
|-------------------------------|--------|------|----------------------|-----------------|
| All legal forms | 8,623 | 100 | October (847) | October (9.8) |
| Legal form top 5 | 8,169 | 94.7 | October (819) | October (10.0) |
| Individual enterprise | 3,356 | 38.9 | October (356) | October (10.6) |
| Limited liability company | 2,968 | 34.4 | October (287) | October (9.7) |
| Off-shore | 758 | 8.8 | January (83) | January (10.9) |
| Limited company | 752 | 8.7 | November (92) | November (12.2) |
| Limited liability partnership | 335 | 3.9 | January (39) | January (11.6) |

Table made by CAS based on Business Register data (2009)

Over the 8,623 new establishments registered in the Business Register in 2009:

• Peak establishment: Individual enterprise (38.9%).

Table 6.3 – New establishments by type of activity. Number in 2009

| Establishment | Number | % | Peak month. Number | Peak month. % |
|--|--------|------|--------------------|----------------------|
| All legal forms | 8,623 | 100 | October (847) | October (9.8) |
| Type of activity top 10 | 6,896 | 80.0 | October (671) | October (9.7) |
| Other retail trades in a specialized store | 1,426 | 16.5 | October (164) | October (11.5) |
| Miscellaneous activities | 1,173 | 13.6 | November (115) | November (9.8) |
| Financial intermediation, insurance | 1,019 | 11.8 | January (98) | January (9.6) |
| Trade and auto repair | 842 | 9.8 | January (93) | January (11.0) |
| Construction | 561 | 6.5 | March (72) | March (12.8) |
| Real-estate activities | 483 | 5.6 | November (63) | November (13.0) |
| Wholesale of the nonfood consumption | 428 | 5.0 | March (55) | March (12.9) |
| goods | | | | |
| Hotels & restaurants | 416 | 4.8 | March (46) | March (111) |
| Collective, social and personal services | 278 | 3.2 | July (31) | July (11.2) |
| Transports and communication | 270 | 3.1 | February (37) | February (13.7) |

Table made by CAS based on Business Register data (2009)

Over the 8,623 new establishments registered in the Business Register in 2009:

• Peak establishment: Other retail trades in a specialized store: 16.5%

Entrepreneurship: Kafalat activity

Kafalat granted 1,162 guarantees to entrepreneurs in 2009. May (10.1%) is the peak month.

Table 6.4 – Monthly Kafalat guarantees in 2009

| | Tubic 6.1 Monthly Majutal Suarantees in 2009 | | | | | | | | | | | | | |
|------------|--|------|-------|-------|-----|------|------|------|------|------|------|------|-------------------|-----------|
| Kafalat | Jan. | Feb. | March | April | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Total 2009 | General % |
| Basic | 46 | 55 | 76 | 86 | 88 | 68 | 76 | 75 | 76 | 66 | 82 | 93 | 887 | 76.3 |
| Plus | 6 | 21 | 20 | 25 | 29 | 18 | 25 | 13 | 27 | 31 | 34 | 21 | 270 | 23.2 |
| Innovation | 1 | 0 | 0 | 0 | 0 | 1 | 0 | 2 | 0 | 1 | 0 | 0 | 5 | 0.4 |
| Total | 53 | 76 | 96 | 111 | 117 | 87 | 101 | 90 | 103 | 98 | 116 | 114 | 1,162 | 100.0 |

Table made by CAS based on Kafalat data (2009)

Total value of credit is 171,366 million LBP. May (12.0%) and Kafalat Basic (65.7%) are the peaks.

Table 6.5 – Monthly Kafalat guarantees. Million LBP in 2009

| Kafalat | Jan. | Feb. | March | April | May | June | July | Aug. | Sep. | Oct. | Nov. | Dec. | Total 2009 | General % |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|------------|-----------|
| Basic | 7,940 | 7,968 | 13,108 | 12,936 | 12,806 | 9,145 | 13,814 | 12,462 | 12,337 | 9,912 | 13,260 | 12,932 | 138,620 | 65.7 |
| Plus | 3,422 | 5,647 | 5,113 | 6,278 | 7,382 | 4,663 | 6,194 | 3,692 | 6,783 | 8,052 | 8,713 | 5,196 | 71,135 | 33.7 |
| Innovation | 300 | 0 | 0 | 0 | 0 | 165 | 0 | 600 | 0 | 300 | 0 | 0 | 1,365 | 0.6 |
| Total | 11,662 | 13,615 | 18,221 | 19,214 | 20,188 | 13,973 | 20,008 | 16,754 | 19,120 | 18,264 | 21,973 | 18,128 | 211,120 | 100.0 |

Table made by CAS based on Kafalat data (2009)

The three types of guarantees are Basic, Plus and Innovation.

Over these 1,162 guarantees granted by Kafalat in 2009 by Mohafazat, Mount-Lebanon is the peak:

- Percentage of granted guarantees: 47.7%.
- Total amount: 110,672 million LBP (52.4% of the total amount of guarantees which is equal to 211,120 million LBP).

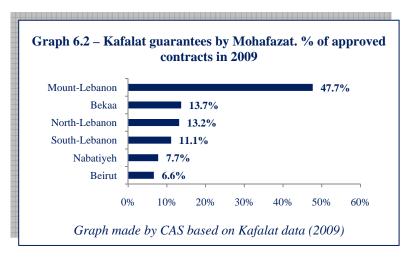
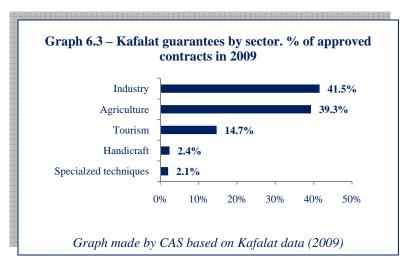


Table 6.6 – Kafalat guarantees by Mohafazat in 2009

| Approved contracts | Basic | Plus | Innovation | Total | % |
|--------------------|-------|------|------------|-------|-------|
| Mount-Lebanon | 375 | 176 | 3 | 554 | 47.7 |
| Bekaa | 143 | 16 | 0 | 159 | 13.7 |
| North-Lebanon | 123 | 30 | 0 | 153 | 13.2 |
| South-Lebanon | 117 | 11 | 1 | 129 | 11.1 |
| Nabatiyeh | 87 | 3 | 0 | 90 | 7.7 |
| Beirut | 42 | 34 | 1 | 77 | 6.6 |
| Lebanon | 887 | 270 | 5 | 1,162 | 100.0 |

Table made by CAS based on Kafalat data (2009)



Over the three types of the 1,170 Kafalat guarantees granted by sector in 2009, industry is the peak sector:

- Percentage of granted guarantees: 14.5%.
- Total amount: 104,014 million LBP (49.5% of the total amount of guarantees which is equal to 210,113 million LBP).

Table 6.7 – Sectoral distribution of Kafalat guarantees. Number in 2009

| Approved contracts. Number | Basic | Plus | Innovation | Total | % |
|----------------------------|-------|------|------------|-------|-------|
| Industry | 329 | 157 | 0 | 486 | 41.5 |
| Agriculture | 429 | 31 | 0 | 460 | 39.3 |
| Tourism | 93 | 79 | 0 | 172 | 14.7 |
| Handicraft | 22 | 6 | 0 | 28 | 2.4 |
| Specialized techniques | 14 | 5 | 5 | 24 | 2.1 |
| Lebanon | 887 | 278 | 5 | 1,170 | 100.0 |

Table made by CAS based on Kafalat data (2009)